



# GEDA

GUAM ECONOMIC  
DEVELOPMENT AUTHORITY

EDWARD J.B. CALVO  
GOVERNOR OF GUAM  
I MAGA' LAHEN GUAHAN  
RAYMOND S. TENORIO  
LT. GOVERNOR OF GUAM  
I SEGUNDO NA MAGA' LAHEN GUAHAN

*Aturidád Inadilánton Ikunumihan Guahan*

January 31, 2013

Honorable Judith T. Won Pat, Ed.D  
Speaker  
31<sup>st</sup> Guam Legislature  
155 Hessler Street  
Hagåtña, Guam 96910

*Hafa Adai Speaker Won Pat:*

We are providing the following information regarding the quarterly staffing pattern for the Guam Economic Development Authority for the quarter ending December, 2012. We have also provided an electronic format (CD and e-mail) of the data requested.

Should you have any questions or require additional information, please contact George B. Bamba at 647-4332 ex., 120.

*Si Yu'os Ma'ase*

*Senseramente.*

  
Lawrence Toves  
Acting Administrator

Office of the Speaker  
Judith T. Won Pat, Ed. D.  
Date 2-1-13  
Time 10:42 AM  
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| NO.  | POS. NO. | POSITION TITLE                                 | NAME OF INCUMBENT   | SALARY PER ANNUM | SALARY INCREMENT |               | TOTAL SALARY COSTS | BENEFITS                |                          |                      |                |              |                |               | TOTAL SALARY & BENEFITS |                  |
|--|----------|--|---|------------------|------------------|---------------|--------------------|-------------------------|--------------------------|----------------------|----------------|--------------|----------------|---------------|-------------------------|------------------|
|  |          |  |   |                  | DATE             | AMOUNT        |                    | 28.30% DB/JC RETIREMENT | \$19*26PP RETIREMENT DDI | 6.2% SOCIAL SECURITY | 1.45% MEDICARE | LIFE         | MEDICAL        | DENTAL        |                         | TOTAL BENEFITS   |
| <b>EXECUTIVE DIVISION</b>  |          |  |   |                  |                  |               |                    |                         |                          |                      |                |              |                |               |                         |                  |
| 1  | 100      | ADMINISTRATOR                                  | Karl A. Pangelinan  | 90,228           | N/A              | 0             | 90,228             | 25,535                  | 494                      | 0                    | 1,308          | 152          | 0              | 0             | 27,489                  | 117,717          |
| 2  | 101      | SPECIAL ASSISTANT TO SOCIAL & ECONOMIC AFFAIRS | Henry J. Tañano   | 85,683           | N/A              | 2,659         | 88,342             | 25,001                  | 494                      | 0                    | 1,281          | 152          | 10,663         | 1,390         | 38,981                  | 127,323          |
| 3  | 102      | DEPUTY ADMINISTRATOR                           | Christina D. Garcia   | 86,702           | N/A              | 0             | 86,702             | 24,537                  | 494                      | 0                    | 1,257          | 152          | 10,663         | 1,390         | 38,493                  | 125,195          |
| 4  | 103      | EXECUTIVE ASSISTANT                            | Charlene D. Concepcion  | 40,682           | N/A              | 0             | 40,682             | 11,513                  | 0                        | 0                    | 0              | 152          | 0              | 0             | 11,665                  | 52,347           |
| 5  | 104      | ADMINISTRATIVE SERVICES OFFICER                | George Bamba  | 54,907           | 08/13/12         | 1,921         | 56,828             | 16,082                  | 0                        | 0                    | 0              | 152          | 3,607          | 454           | 20,296                  | 77,124           |
| 6  | 105      | BUYER I  | Patrick Guzman  | 36,692           | N/A              | 0             | 36,692             | 10,384                  | 0                        | 0                    | 532            | 152          | 10,663         | 1,390         | 23,121                  | 59,813           |
| 7  | 106      | Clerk I  | Therese Ybarra  | 26,748           | N/A              | 0             | 26,748             | 7,570                   | 494                      | 0                    | 388            | 152          | 3,607          | 454           | 12,665                  | 39,413           |
| 107  |          | SPECIAL ASSISTANT RESEARCH AND OPERATIONS      | Loretta Villaverde  | 78,200           | 08/16/12         | 2,737         | 80,937             | 22,905                  | 494                      | 0                    | 1,174          | 152          | 10,663         | 1,390         | 36,778                  | 117,715          |
| 108  |          | PERSONNEL ASSISTANT                            | Daisy Mackwelung  | 35,451           | 08/16/12         | 1,241         | 36,692             | 10,384                  | 494                      | 0                    | 532            | 152          | 3,607          | 454           | 15,623                  | 52,315           |
| <b>FINANCE AND IT DIVISION</b>   |          |  |   |                  |                  |               |                    |                         |                          |                      |                |              |                |               |                         |                  |
| 8  | 200      | FINANCE AND IT MANAGER                         | Bernice Torres  | 83,769           | 08/16/12         | 2,933         | 86,702             | 24,537                  | 0                        | 0                    | 1,257          | 152          | 10,663         | 1,390         | 37,999                  | 124,701          |
| 9  | 201      | ACCOUNTANT II                                  | Purita Quinamague   | 43,758           | 08/16/12         | 1,531         | 45,289             | 12,817                  | 494                      | 0                    | 657            | 152          | 3,607          | 454           | 18,181                  | 63,470           |
| 10   | 202      | ACCOUNTING TECHNICIAN III                      | Orlean Gutierrez  | 41,971           | 08/16/12         | 1,469         | 43,440             | 12,294                  | 494                      | 0                    | 630            | 152          | 7,214          | 454           | 21,238                  | 64,678           |
| 11   | 203      | COMPUTER SPECIALIST                            | Francisco Santos  | 61,854           | 03/24/12         | 2,185         | 64,039             | 18,117                  | 494                      | 0                    | 928            | 152          | 10,663         | 1,390         | 31,745                  | 95,784           |
| <b>PROGRAMS &amp; COMPLIANCE DIVISION</b>                                  |          |  |   |                  |                  |               |                    |                         |                          |                      |                |              |                |               |                         |                  |
| 12   | 300      | PROGRAMS & COMPLIANCE MANAGER                  | Claire Cruz   | 80,937           | 08/16/12         | 2,832         | 83,769             | 23,707                  | 0                        | 0                    | 1,215          | 152          | 10,663         | 1,390         | 37,127                  | 120,896          |
| 13   | 301      | COMPLIANCE SUPERVISOR                          | John San Nicolas  | 54,907           | 12/10/11         | 1,921         | 56,828             | 16,082                  | 494                      | 0                    | 824            | 152          | 7,214          | 907           | 25,674                  | 82,502           |
| 14   | 302      | COMPLIANCE OFFICER                             | Michael Willess   | 44,165           | 02/03/12         | 1,577         | 45,742             | 12,945                  | 494                      | 0                    | 663            | 152          | 10,663         | 1,390         | 26,308                  | 72,050           |
| 15   | 303      | ADMINISTRATIVE AIDE                            | Tara Rivera   | 26,189           | N/A              | 0             | 26,189             | 7,411                   | 494                      | 0                    | 380            | 152          | 3,607          | 454           | 12,499                  | 38,688           |
| <b>FINANCIAL SERVICES DIVISION</b>   |          |  |   |                  |                  |               |                    |                         |                          |                      |                |              |                |               |                         |                  |
| 16   | 400      | FINANCIAL SERVICES MANAGER                     | (Incumbent serving as Acting Deputy Administrator effective 1/17/12 to 1/17/13) | 0                | N/A              | 0             | 0                  | 0                       | 0                        | 0                    | 0              | 0            | 0              | 0             | 0                       | 0                |
| 17   | 401      | PUBLIC FINANCE OFFICER                         | Antoinette Leon Guerrero  | 56,748           | N/A              | 0             | 56,748             | 16,060                  | 494                      | 0                    | 823            | 152          | 10,663         | 1,390         | 29,582                  | 86,330           |
| 18   | 405      | MANAGEMENT ANALYST II                          | Maree Pelkey  | 42,588           | N/A              | 0             | 42,588             | 12,052                  | 494                      | 0                    | 618            | 152          | 3,607          | 454           | 17,377                  | 59,965           |
| 19   | 402      | ADMINISTRATIVE ASSISTANT                       | Arlene Evangelista  | 40,552           | 05/24/12         | 1,419         | 41,971             | 11,878                  | 494                      | 0                    | 609            | 152          | 10,663         | 1,390         | 25,186                  | 67,157           |
| 20   | 403      | LOAN SERVICING SPECIALIST                      | Gloria Molo   | 47,320           | 08/16/12         | 1,656         | 48,976             | 13,850                  | 494                      | 0                    | 710            | 152          | 10,663         | 1,390         | 27,270                  | 76,246           |
| 21   | 404      | ADMINISTRATIVE AIDE                            | Raeann Lefever  | 20,611           | N/A              | 0             | 20,611             | 5,833                   | 494                      | 0                    | 299            | 152          | 0              | 0             | 6,778                   | 27,389           |
| 22   | 405      | Program COORDINATOR III                        | Rachael Leon Guerrero   | 35,489           | N/A              | 0             | 35,489             | 10,043                  | 494                      | 0                    | 515            | 152          | 10,663         | 1,390         | 23,257                  | 58,746           |
| <b>BUSINESS DEVELOPMENT &amp; MARKETING DIVISION</b>                       |          |  |   |                  |                  |               |                    |                         |                          |                      |                |              |                |               |                         |                  |
| 23   | 500      | BUSINESS DEVELOPMENT MANAGER                   | Lester Carlson, Jr.   | 83,769           | N/A              | 0             | 83,769             | 23,707                  | 0                        | 0                    | 1,215          | 152          | 10,663         | 1,390         | 37,127                  | 120,896          |
| 24   | 501      | BUSINESS DEVELOPMENT ASST. MANAGER             | Ralph Gregory Sablan  | 65,132           | 05/24/12         | 2,279         | 67,411             | 19,077                  | 494                      | 0                    | 977            | 152          | 10,663         | 1,390         | 32,754                  | 100,165          |
| 25   | 503      | INDUSTRY DEVELOPMENT SPECIALIST (QC)           | Carl Quinana  | 44,165           | 11/24/11         | 1,577         | 45,742             | 12,945                  | 494                      | 0                    | 663            | 152          | 7,214          | 907           | 22,378                  | 68,118           |
| 26   | 504      | INDUSTRY DEVELOPMENT SPECIALIST (CEDs Mgmt.)   | Natalia S. Facuio   | 35,489           | N/A              | 0             | 35,489             | 10,043                  | 494                      | 0                    | 515            | 152          | 0              | 0             | 11,204                  | 46,693           |
| 27   | 505      | ADMINISTRATIVE ASSISTANT                       | Diana Rivera  | 25,236           | N/A              | 0             | 25,236             | 7,142                   | 105                      | 0                    | 366            | 152          | 0              | 0             | 7,765                   | 33,001           |
| <b>REAL PROPERTY DIVISION</b>  |          |  |   |                  |                  |               |                    |                         |                          |                      |                |              |                |               |                         |                  |
| 28   | 700      | REAL PROPERTY DEVELOPMENT MANAGER              | Lawrence Toves  | 78,200           | 10/01/12         | 2,737         | 80,937             | 22,905                  | 0                        | 0                    | 1,174          | 152          | 7,214          | 907           | 32,353                  | 113,290          |
| 29   | 701      | PROGRAM COORDINATOR IV                         | Diego Mendiola  | 42,713           | N/A              | 0             | 42,713             | 12,088                  |                          |                      | 619            |              |                |               |                         |                  |
| 30   | 703      | ADMINISTRATIVE AIDE                            | Jha'anunie J. Leon Guerrero   | 21,824           | N/A              | 0             | 21,824             | 6,176                   | 494                      | 0                    | 316            | 152          | 7,214          | 907           | 15,261                  | 37,085           |
| <b>GEDA SUB-TOTAL</b>  |          |  |   | <b>1,612,679</b> | <b>N/A</b>       | <b>32,654</b> | <b>1,645,333</b>   | <b>465,629</b>          | <b>10,973</b>            | <b>0</b>             | <b>22,443</b>  | <b>4,571</b> | <b>207,003</b> | <b>26,260</b> | <b>724,172</b>          | <b>2,326,792</b> |
| <b>Funding Sources - GEDA General Fund, GDFA-Guam Development Fund Act</b> |          |  | <b>Holiday Work</b>   | 0                | N/A              | 0             | 0                  | 0                       | 0                        | 0                    | 0              | 0            | 0              | 0             | 0                       | 0                |
|  |          |  | <b>Night Differential</b>   | 0                | N/A              | 0             | 0                  | 0                       | 0                        | 0                    | 0              | 0            | 0              | 0             | 0                       | 0                |
|  |          |  | <b>Overtime</b>   | 0                | N/A              | 0             | 0                  | 0                       | 0                        | 0                    | 0              | 0            | 0              | 0             | 0                       | 0                |
| <b>GRAND TOTAL</b>   |          |  |   | <b>1,612,679</b> | <b>N/A</b>       | <b>32,654</b> | <b>1,645,333</b>   | <b>465,629</b>          | <b>10,973</b>            | <b>0</b>             | <b>22,443</b>  | <b>4,571</b> | <b>207,003</b> | <b>26,260</b> | <b>724,172</b>          | <b>2,326,792</b> |